

CERTIFICATE

XPLORE Market Pioneer Spring 2026

Leon Prothmann

completed the **XPLORE Market Pioneer program by UnternehmerTUM**
from Mar 11, 2026 to Jun 16, 2026 as a member of the start-up
Kalkulai.

ABOUT

The XPLORE Market Pioneer offers a hybrid six-week, part-time pre-incubation start-up program. Participants benefit from interactive sessions conducted by experienced founders and topic experts. In addition, start-up teams can book individual coaching sessions and get personalized advice and guidance on the next steps. They receive access to a unique network of start-ups and specialists within the UnternehmerTUM network.

The program focuses on market validation, product definition, and the development of a market entry plan, preparing teams for incubation and growth.

The XPLORE Market Pioneer Program exemplifies innovation, showcasing cutting-edge projects, dynamic teams, and guidance from experienced founders and experts. After over 30 hours of strategic input sessions, hands-on workshops, peer-to-peer learning, and invaluable feedback, our graduating start-up teams are prepared to take the next step in their start-up journey.



Manuel Geitner
Program Lead XPLORE Market Pioneer
June 16, 2026

LEON SUCCESSFULLY XPLORED

- validating the target market and product-market-fit with real customers
- developing a roadmap for successful market entry
- completing the core team in tech & business
- starting with the development of a funding strategy (public or private)
- creating an investor-focused pitch deck and pitching in front of an expert jury of internal and external VCs

